

# aPriori Engineering Applied Services Workshop



DATA SHEET

**aPriori's Applied Services Workshop is a catalyst to getting the maximum value out of your aPriori deployment.**

aPriori's Applied Services Workshop exists to teach customers how to use aPriori's cost and design for manufacturability data and reporting functionality with their own engineering process. Integration of aPriori's cost and manufacturing feedback into engineering processes allows for lower cost designs in a shorter time and with reduced manufacturing risks.

In preparation for and during this workshop, we will identify business process best practices that best fit your business model - including best practices for analyzing the cost of your designs against cost and performance targets.

This workshop is a catalyst to getting the maximum value out of your aPriori deployment. Applied Services accelerates value recognition, and on average, our customers identify potential savings 4X the cost of the workshop.



## Benefits

You will create a team of aPriori users that will be able to leverage the full power of aPriori's capabilities of both manufacturing and cost data to achieve value faster and have a repeatable method for sustaining value. Post workshop, your team will be prepared to:



Identify which parts may be designed to cost more than necessary.



Identify parts with oversized features for cost reduction opportunities.



Develop lower cost designs and ensure cost reductions are realized.

Repeat analysis workflow to ensure number of future ECOs are reduced.



Utilize new best practices to make your overall design process more efficient and effective.

## Delivery Details

### PRE-WORKSHOP

- ✓ Develop a plan for a workshop that fits your engineering process and practices.
- ✓ Identify parts from up to two different commodities, 5 parts each engineer in the workshop.
- ✓ Analyze the cost and manufacturability data prior to the workshop - 50 to 100 individual parts can be analyzed (each part on an assembly counts as 1 part).

### DURING WORKSHOP

- ✓ Identify which parts have potential savings.
- ✓ Train engineers to recognize where the costs are going and learn how to address them.
- ✓ Review results of design outliers.
- ✓ Engage in designing/re-designing your parts with aPriori guidance.
- ✓ Capture the savings and communicate with sourcing and/or manufacturing.

**TO GET STARTED: If you are ready to begin realizing the full potential of your aPriori deployment, contact your Sales Director, Customer Success Manager, or Expert Services consultant to begin scoping your workshop.**



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