

# aPriori Sourcing Applied Services Workshop

DATA SHEET

**aPriori's Applied Services Workshop is a catalyst to getting the maximum value out of your aPriori deployment.**

aPriori's Applied Services Workshop exists to teach customers how to use aPriori's cost and manufacturability data and reporting functionality with their own business process. Integration of aPriori's cost and manufacturing feedback into business processes allows for generation of increased savings, managed supply chain risk, and efficiency gains.

In preparation for and during this workshop, we will identify business process best practices that best fit your business model - including best practices for analyzing the cost of your parts.

This workshop is a catalyst to getting the maximum value out of your aPriori deployment. Applied Services accelerates value recognition, and on average, our customers identify potential savings 10X the cost of the workshop.

## Delivery Process



## Benefits

You will create a team of aPriori users that will be able to leverage the full power of aPriori's capabilities and cost data to achieve value faster and have a repeatable method for sustaining value. Post workshop, your team will be prepared to:



Analyze spend and generate savings.



Improve relations with suppliers.



Lower supply chain risks.



Utilize new best practices to make your overall sourcing process more efficient and effective.

## Delivery Details

### PRE-WORKSHOP

- ✓ Develop a plan for a workshop that fits your business process and practices.
- ✓ Identify parts from up to two different colored monitors, 50 parts each commodity.
- ✓ Collaborate on the costing of the identified parts.
- ✓ Analyze the cost data prior to the workshop.

### DURING WORKSHOP

- ✓ Learn how aPriori estimates the cost of your part and assemblies – how aPriori thinks, the logic it follows – and how to act upon this data.
- ✓ Run analyses that are suited for your business and discuss why each analysis is completed.
- ✓ Identify potential savings that live in each analysis part set.
- ✓ Formulate a plan for actual savings generation.
- ✓ Identify potential supply chain delivery or quality risk and how to use aPriori data to help you avoid them.

**TO GET STARTED: If you are ready to begin realizing the full potential of your aPriori deployment, contact your Sales Director, Customer Success Manager, or Expert Services consultant to begin scoping your workshop.**



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