

The aPriori logo is displayed in white text against a dark background. The background image shows a person in a white lab coat looking at a computer monitor displaying a 3D CAD model of a mechanical part.

Expert Services Program

Are you challenged with garnering aPriori adoption, and achieving the ROI that you have committed to within your company?

aPriori Expert Services (ES) ensures you get maximum value out of your aPriori deployment by providing you with a dedicated aPriori expert who works directly with your team to help you achieve your specific digital manufacturing simulation goals. Through a thorough understanding of your business processes and objectives, your ES Consultant will coach you into the realization of your target metrics.

aPriori Expert Services is a flexible program that can complete a variety of activities to help you reach your target cost and cost reduction goals. The ES hours are run on a monthly cadence, and your aPriori ES consultant will work with you to plan and prioritize activities to align with and support your manufacturing and cost objectives. The activities the ES engagement includes, but are not limited to:

- Use case specific mentoring in the form of live training or documentation and videos
- Part costing services
- Value tracking process implementation
- Workflow advisement and refinement
- Building custom reports
- Digital factory upgrade support
- Metrics tracking support
- Deploying new product features

Delivery Process



Your ES consultant will meet with you to plan activities for the coming month that fit within your monthly allotment of hours. During the month, your consultant will work on these activities as well as respond to any ad hoc requests. At the end of the month, you will receive a report outlining the services completed during the month. Any hours not consumed will not carry over into the following month, with the exception of the first 2 months where hours are allowed to carry over.

What Can Expert Services Do For Me?

- Develop Cost Engineers to generate reliable cost data and proactively identify cost drivers
- Coach buyers how to identify overpriced parts and leverage aPriori data in a negotiation
- Equip Design Engineers to gain efficiency and achieve target costs
- Train managers to track performance and make informed business decisions

Mentoring/Coaching	Use Case Specific Services	Technical Capability
User Onboarding	Spend Analytics	Access Control Development
Onboarding Plan Development	Cost Project Support	Super User Development
Onboarding Content Creation	aP Analytics Training	Supplier Digital Factory Development
Support in-house onboarding hosting	aP Analytics Ad Hoc Report Coaching	Reports and Display Tool Creation
ROI Justification	DTC Mentoring	Process Capability Additions
Workflow Improvements	Supplier Negotiation Coaching	
Efficiency Gains	Supplier Partnership Development	

What are the Benefits?

A dedicated Expert Services Consultant will partner with you to support all of your aPriori projects to accelerate the time to value. This is accomplished through the consultant's deep understanding of aPriori best practices, and ability to translate your objectives into actionable steps supported by aPriori. Ongoing to our expertise will accelerate your aPriori rollout, improve productivity, increase efficiency, and maximize your ROI.

- On average, customers with Expert Services achieve 4X the ROI than customers without an ES engagement
- Customers with Expert Services are 2X more likely to renew aPriori, which proves Expert Services helps accelerate aPriori adoption

Getting Started

We have 4 standard levels of service, ranging from 8 hours per month up to a full-time resource. You choose the level of service that best fits your needs, and you can increase the monthly allotment at anytime, if you find you need more hours to complete the activities in queue as various projects and opportunities arise. Reach out to your aPriori Client Success Manager for more details.



MONTHLY TASK PLANNING AND USAGE REPORTING INCLUDED IN ALL PROGRAMS

WANT TO LEARN MORE?

[CLICK HERE](#) to learn more about aPriori Expert Services, a flexible program to help you reach your target cost and cost reduction goals.

Corporate Headquarters USA
Concord, MA | hello@apriori.com

EMEA
Belfast, Northern Ireland | emea@apriori.com

APAC
Tokyo, Japan | apac@apriori.com

DACH
Munich, Germany | dach@apriori.com

aPriori